

SELLERS

R O A D M A P

MEET WITH A REAL ESTATE PROFESSIONAL

1 Hold a no-commitment initial meeting to identify next steps.

ESTABLISH A PRICE

2 Your agent will provide a market analysis to help determine an asking price for your home.

PREPARE YOUR HOME

3 View your home through the eyes of the buyer and ask yourself what you'd expect.

LIST IT FOR SALE

4 Your agent will put your home on the open market. Make it as easy as possible for potential buyers to view your home.

SHOWINGS

5 Short notice showings may occur. Try your best to accommodate these requests so you never miss a potential sale!

OFFERS AND NEGOTIATION

6 A buyer's agent will present your agent with an offer.

CHOOSING AN OFFER

7 Your agent will present the benefits and risks of each offer. You will have the opportunity to either accept or counter.

UNDER CONTRACT

8 You and the buyer have agreed to all of the terms of the offer and both parties have signed the agreements.

FINAL DETAILS

9 While under contract, the buyer will work with their mortgage provider to finalize the loan and perform other due diligence.

INSPECTION

10 The buyer will perform a physical inspection of the home and may even ask you to make certain repairs.

CLOSING

11 Funds and ownership are transferred. Pack up and prepare if the buyer is ready to move in!



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This is not intended to solicit a currently listed home. Information is deemed reliable, but not guaranteed.