

BUYERS

R O A D M A P

MEET WITH A REAL ESTATE PROFESSIONAL

1 Discuss the type of home and ideal features you're looking for.

THE BUYER'S ADVANTAGE

2 As the buyer, your agent's commission is often paid by the seller so your representation comes from the seller's proceeds.

GET PRE-APPROVED

3 You will need pay stubs, W2s, and bank statements to know what you can afford.

SEARCH FOR HOMES

4 Now for the fun part! Your agent will schedule showings and help you find the perfect home.

ADVANCED SEARCH

5 Your real estate professional has tools and systems to ensure you see every available home that meets your criteria.

ATTEND HOME SHOWINGS

6 Go prepared and be ready to keep track of likes and dislikes during your showing.

MAKE AN OFFER

7 Your agent will prepare your offer, and quickly if it's a low inventory market based on the price and terms you choose.

NEGOTIATION & CONTRACT

8 It may take a few tries to get it just right, but hang in there. You're on your way!

THE CONTRACT

9 The contract provides you with a timeline to obtain financing and time to inspect the state of the home. Your real estate professional will inform you of your rights related to the contract.

UNDER CONTRACT OR IN ESCROW

10 You and the seller have agreed to price and terms. The home is held for you until closing.

FINAL DETAILS

11 Perform due diligence, order the appraisal, conduct an inspection, and review terms with the lender.

PREPARING FOR CLOSING

12 Finalize your loan, review documents, discuss the inspection, and attend a pre-closing walkthrough.

CLOSING

13 Transfer of funds and ownership take place as the closing is facilitated by a title company or an attorney.



JANELLE KEIFER

SALES & MARKETING

Cell: 440-554-4559

Janellekeifer@ohiorealtitle.com

www.ohiorealtitle.com



This is not intended to solicit a currently listed home. Information is deemed reliable, but not guaranteed.