

## REFERRAL AGREEMENT

To: \_\_\_\_\_ From: \_\_\_\_\_  
Office: \_\_\_\_\_ Office: \_\_\_\_\_  
Address: \_\_\_\_\_ Address: \_\_\_\_\_  
City: \_\_\_\_\_ City: \_\_\_\_\_  
Phone: \_\_\_\_\_ Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_ Fax: \_\_\_\_\_

**THIS IS TO CONFIRM OUR CONVERSATION AND REFERRAL AGREEMENT  
REGARDING THE FOLLOWING PROSPECTIVE BUYER OR SELLER:**

Prospect's Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
Phone / Email: \_\_\_\_\_

**WE AGREE THE FEE ARRANGEMENT WILL BE:**

**BUYER:**

\_\_\_\_\_ Century 21 HomeStar will receive \_\_\_\_\_% of your office's selling commission/fees  
\_\_\_\_\_ Your office will receive \_\_\_\_\_% of Century 21 HomeStar's selling commission/fees

**SELLER:**

\_\_\_\_\_ Century 21 HomeStar will receive \_\_\_\_\_% of your office's selling commission/fees  
\_\_\_\_\_ Your office will receive \_\_\_\_\_% of Century 21 HomeStar's selling commission/fees

\_\_\_\_\_  
Referring Agent Date

\_\_\_\_\_  
Receiving Agent Date

\_\_\_\_\_  
Referring Broker/Manager Date

\_\_\_\_\_  
Receiving Broker/Manager Date